



2020 ANNUAL REPORT

PO Box 298, Sylvania, OH 43560

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www.dsagt.org

dsagt
DOWN SYNDROME
ASSOCIATION OF GREATER TOLEDO

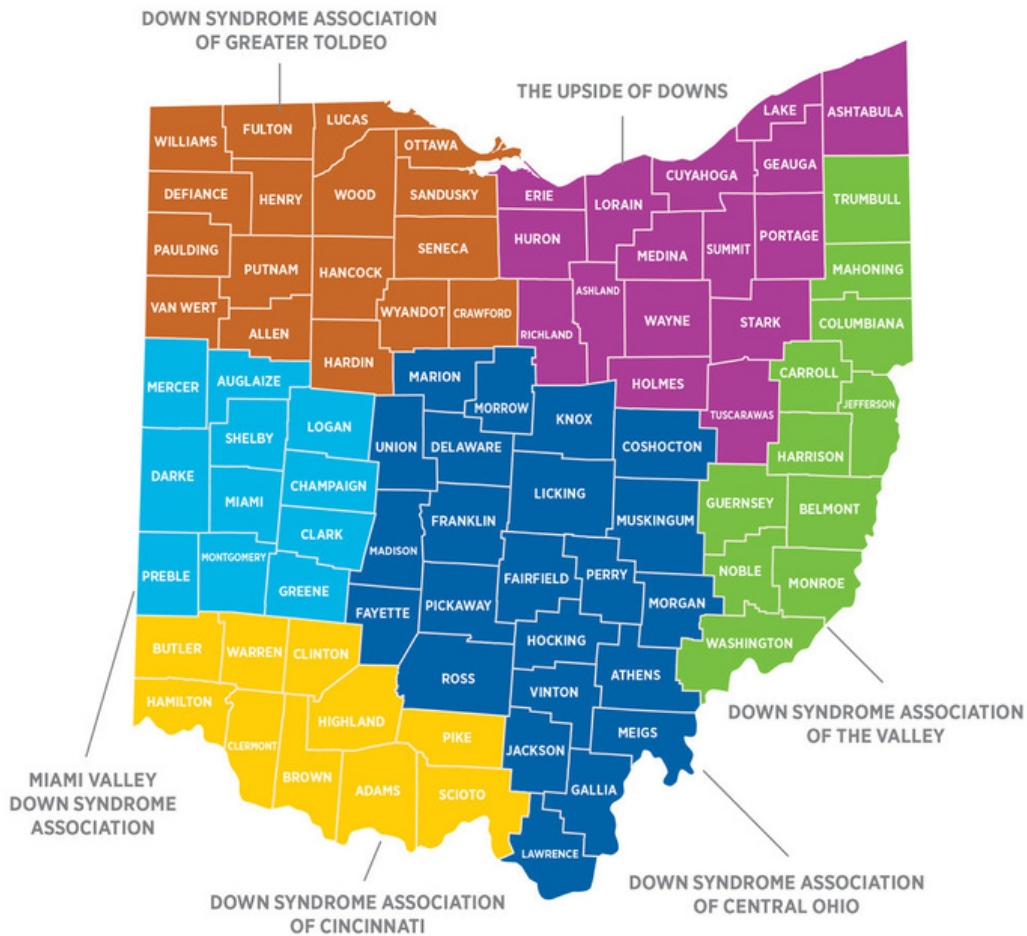
OUR MISSION

Our mission at the Down Syndrome Association of Greater Toledo is to empower all individuals with Down syndrome to achieve their goals and reach their fullest potential by providing support, education and advocacy not only for the individual, but also their families and communities.

OUR VISION

Our vision is to build a community where all individuals with Down syndrome are accepted, included, and given limitless opportunities to pursue their dreams as respected members of society.

OUR SERVICE AREA



The Down Syndrome Association of Greater Toledo serves 17 counties across Northwest Ohio and 6 counties in Southern Michigan.

DSAGT Serves an estimated 450 individuals with Down syndrome and their families.

LEADERSHIP

Staff

Krista Huff Administrative Director

Board of Directors

Alexis Eggenberger Board President

Philomena Ayers Immediate Past President

Caitlin Bainter Treasurer

TJ Miller Member at large

Christine Folley Member at large

Ali Kingston Member at large

Cynthia Marley Member at large

FROM THE PRESIDENT

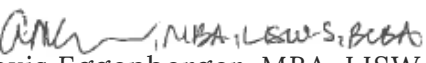
Dear Friends, Families, Advocates, and Supporters,

What a year it has been! 2020 was a challenging and unexpected year. We have been touched in one way or another by the pandemic, whether it be a loss of job, death of a loved one, change to virtual education, or cancellation of clubs/social events. Although we have launched virtual programs and events, all of us at DSAGT miss seeing your faces!

Even though we have been physically distant for the better part of the year, we have connected with many of you through our virtual events including Smart Start Kindergarten Prep, the Buddy Walk, Baby & Toddler Group, and parent support groups to name a few. I'm also thrilled to continue our partnership with Be Instrumental through our virtual drumming and music groups. While this change to virtual programming has impacted all of you, we are hopeful to continue providing virtual programming in some fashion in the future. We have found that virtual programming has helped us to connect to many of you that live outside of the Toledo area, and for whom traveling can be difficult.

As you'll see in the following pages, even with the financial stress of the pandemic, DSAGT is continuing to grow and prosper. We have been the recipient of several grants/scholarships from United Way, Rite Aid, and multiple community sponsors. These grants, along with your Giving Tuesday donations, monthly contributions, and ongoing support have allowed us to continue to serve over 450 families, in addition to many friends, schools, and community groups. From the bottom of my heart, thank you for your generosity, particularly in these strange times. We wouldn't be here without you and we can't wait for you to see our new changes. Please stay tuned to hear about our new service and program offerings in the near future.

Be safe and stay well,


Alexis Eggenberger, MBA, LISW-S, BCBA
Board President

FROM THE DIRECTOR

At the beginning of 2020, we traveled to each of the county boards in our service area, in an effort to find ways to better serve our families all across Northwest Ohio. We had hopes of bringing programs and events to other parts of the area, but little did we know that just weeks after finishing up our visits, our in-person programs would come to a halt.

What we didn't foresee, was that this pandemic would help us to find new, innovative ways to reach our families all across the area. We pivoted from in-person to virtual on World Down Syndrome Day, our annual Toledo Buddy Walk, our Smart Start Kindergarten program and our end of the year holiday programming. We also partnered with BeInstrumental in bringing our families two different music programs throughout the year.

We are also grateful to our community partners for supporting us throughout this past year, despite the uncertainty they too may have been facing. We received significant grants from the Rite Aid Foundation and the United Way of Greater Toledo. With the funds from UWGT, we were able to launch our COVID-19 Food Assistance program, offering DSAGT families grocery store gift cards to help ease financial burdens caused by the pandemic. We also want to thank all of our program and event sponsors who donated to DSAGT this year. We wouldn't be here without them and of course all of our amazing individual donors who believe in our mission and the work that we do here at DSAGT.

Over the course of this next year we're looking to continue with virtual programs, including our music programs with BeInstrumental, informational webinars, parent support groups and more. One of our main focuses in 2021 will be an overhaul of our new parent outreach programming, in hopes of better serving new families receiving a diagnosis of Down syndrome. And, just as we set out to do before the COVID-19 pandemic, we're continuing to improve existing programs and services and bring new ones to our families to ensure we're helping meet their needs to the best of our ability and continue to be a resource not only to individuals with Down syndrome but to their families as well.

Here's to brighter and healthier days in the year ahead,



Krista Huff
Administrative Director

TWENTY TWENTY

AT A GLANCE

17

**Programs
& Events**

120

**families
attended
programs**

**\$516K
raised**

830

Donors

STATEMENT OF FINANCIAL POSITION

Assets	At Dec 31, 2020	At Dec 31, 2019
Cash	\$ 496,853	\$ 191,549
Accounts Receivable	7,044	5,100
Prepaid Expenses	3,524	5,016
Total Assets	\$ 507,421	\$ 201,665
Liabilities and Net Assets		
Liabilities		
Accounts Payable	\$ 426	\$ 4,022
Credit Card Payable	(869)	0
Accrued Payroll	0	10,996
Deferred Revenues	1,332	3,207
Total Liabilities	\$ 889	\$ 18,225
Net Assets		
Net Assets without Donor Restrictions	486,779	160,447
Net Assets with Donor Restrictions	19,753	22,993
Total Net Assets	\$ 506,532	\$ 183,440
Total Liabilities and Net Assets	\$ 507,421	\$ 201,665

STATEMENT OF FINANCIAL ACTIVITIES

Revenue	Jan- Dec 2020	Jan- Dec 2019
Contributions	\$ 392,510	\$ 66,131
Program Service Revenues	70,619	80,639
Miscellaneous Revenues	25,372	2,473
Fundraising Revenues	23,260	26,763
Outreach Revenues	4,855	5,749
Total Revenues	\$ 516,616	\$ 181,755

Expenses	Jan- Dec 2020	Jan- Dec 2019
Wages and Benefits	\$ 110,156	\$ 86,230
Office Expenses	25,819	41,724
Program Related Expenses	24,461	48,748
Direct Fundraising Costs	14,963	10,849
Occupancy	11,031	11,674
Information Technology	7,093	6,271
Total Expenses	\$ 193,523	\$ 205,495
Total increase (decrease) in Net Assets	\$ 323,093	\$ (23,740)

DANNY CELIAN MEMORIAL GOLF TOURNAMENT

AUGUST 16, 2020
BEDFORD HILLS GOLF CLUB

29
TEAMS

116
GOLFERS

RAISED
OVER
\$13,000

The Down Syndrome Association of Greater Toledo's annual Danny Celian Memorial Golf Tournament took place on August 16th at Bedford Hills Golf Course.

Though this year's event was postponed due to the covid-19 pandemic, over 100 golfers joined us for a rainy day of golf and fun. New this year, DSAGT partnered with BackSwing Golf Events for a fun beat the pro competition. Golfers also enjoyed a basket raffle, 50/50 raffle and a warm meal after the days events.



19TH ANNUAL TOLEDO BUDDY WALK

For the first time, the Toledo Buddy Walk was celebrated virtually! On Sunday, October 18th DSAGT families celebrated their loved ones all across Northwest Ohio and Southern Michigan.

Each family was encouraged to hold a small celebration at their home, while DSAGT provided them with Buddy Walk celebration baskets, that included party items, DSAGT logo items and coupons and items from some of our sponsors. The Toledo Buddy Walk was celebrated by over 1,000 registrants and over 40 Buddy Walk teams!

This year's Buddy Walk, presented by Little Caesars was sponsored by The Dana Foundation, Mark Feldstein and Associates, Velocity, Modene Insurance Agency, Mt. Eaton Elevator, Key Bank, UAW Local 12 Clarios Battery Unit, and Local 50 Plumbers and Steamfitters.

The Buddy Walk® was established in 1995 by the National Down Syndrome Society to celebrate Down Syndrome Awareness.





The Down Syndrome Association of Greater Toledo was one of several organizations to receive a grant from the United Way of Greater Toledo as part of their Covid-19 relief fund. The funds received from the grant were used to establish our Covid-19 Food Assistance Program.

**\$4,000
of Gift
Cards
Given**



**Over 50
families
served**

The program provides DSAGT families affected by the pandemic with \$75 grocery store gift cards to help ease financial burdens. We are grateful we had the opportunity to help over 50 families with the program who might not have otherwise received any type of food assistance.



VIRTUAL PROGRAMS

2020 brought the introduction of virtual programming to DSAGT. The organization offered several virtual programs and events including World Down Syndrome Day, Smart Start Kindergarten Prep, Moms' and Dads' Night Support Groups, Fall into Music: Music Kits and Bucket Drumming with BeInstrumental and virtual Home for the Holidays programs.

We foresee the continuation of virtual programming even after the pandemic eases up. It's made DSAGT programming more accessible to families that live in our outer counties and who may not be able to commute to Toledo as easily or as often as they'd like.



2020 Sponsors

Thank you to all of our 2020 sponsors, donors, and many other supporters!



Mark Feldstein & Associates, Inc.

